Market Value



WXYZ

Flight Dates 08/27/12-09/02/12

Order Sep 00:20:00

Order Share %

Product Estimate # 827902

DIBC2 - The People Should Decide Alt Order # 309140 Contract / Revision

Billing Type Cash Original Date / Revision Agency Com 15%

> 08/24/12 08/24/12 Order Type **GENERAL Billing Contact**

Billing Cycle EOM/EOC AdvertiserThe People Should Decide C

814 King Street - Suite 400 Billing Calendar BROADCAST

Alexandria, VA 22314-3039

Demographic A25-54 Agency **Smart Media Group**

POL **POL Rev Codes** ISS Ballot **Buying Contact**

Product Codes PL Sales Office EWSDC

Sales Region NAT Priority P-4 814 King Street - Suite 400

Agency Ref Advertiser Ref Alexandria, VA 22314-3039

Primary Account Executive

Dave Lombardo

Account Executive Order% Start Date **End Date**

Dave Lombardo 100%

Amount	on % of Order	Competing Station
	%	CABLE
	100%	UNKWN
	%	WADL
	%	WDIV
	%	WDWB
	%	WJBK
	%	WKBD
	%	WLPC
	%	WPXD
	%	WTVS
	%	WWJ

Order Totals Billing Plan

of Spots Rating Start Date End Date Month Net Amount Gross Amount **Net Amount Gross Amount** # Spots September 2012 33 \$35,423.75 \$41,675.00 0.00 08/27/12 09/02/12 33 \$35,423.75 \$41,675.00 33 \$35,423.75 \$41,675.00 0.00 **Totals**

											Total	s
Ln Ch	Start	End	Inventory Code	Break	Start/End Tir	ne Days	Len S	Spots	Rate Pri	Rtg Type	Spots	Amount
N 1 WXYZ	08/27/12	2 08/30/12	M-F 9a-10a M-F 9a-10a	СМ	9-10am M-F	11	:15/:15	2	\$400.00 P-4	0.00 BK	2	\$800.00
Sta	rt Date	End Date	Weekdays	Spots/Week	Rate	Rating						
Week: 08/2	27/12	09/02/12	11	2	\$400.00	0.00						
N 2 WXYZ	08/29/12	2 08/31/12	M-F 10a-11a	CM	10-11am M-F	1-1	:15/:15	2	\$350.00 P-4	0.00 BK	2	\$700.00
			M-F 10a-11a									
Sta	rt Date	End Date	Weekdays	Spots/Week	Rate	Rating						
Week: 08/2	27/12	09/02/12	1 - 1	2	\$350.00	0.00						
N 3 WXYZ	08/27/12	2 08/28/12	12p Noon News	CM	12-1p	11	:15/:15	2	\$400.00 P-4	0.00 BK	2	\$800.00
			12p News									
Sta	rt Date	End Date	Weekdays	Spots/Week	Rate	Rating						







Contract / Revision

309140 Flight Dates 08/27/12-09/02/12

Hiatus Dates

<u>Original Date / Revision</u> 08/24/12/ 08/24/12

<u>Order Sep</u> 00:20:00

Advertiser The People Should Decide Product DIBC2 - The People Should Estimate # 827902

Ln Ch Start I	End	Inventory Code	Break	Start/End Tir	ne Davs	s Len	Spots	Rate Pri	Rta Type	Tota Spots	als Amount
N 3 WXYZ 08/27/12 0	-	12p Noon News	CM	12-1p		:15/:15	2			2	\$800.00
2		12p News		.							
	nd Date 9/02/12	<u>Weekdays</u> 11	Spots/Week 2	Rate \$400.00	Rating 0.00						
N 4 WXYZ 09/02/12 0		This Week SUN 1	0am CM	Sun 10-11am		S:15/:15	1	\$2,000.00 P-4	0.00 BK	1	\$2,000.00
Otant Data - Fr	l.D	This Week SUN		Data	Datie						
	nd Date 9/02/12	<u>Weekdays</u> S	Spots/Week 1	Rate \$2,000.00	Rating 0.00						
N 5 WXYZ 08/29/12 0	08/31/12	M-F 4-5pm	СМ	4-5pm M-F	1-	1 :15/:15	2	\$500.00 P-4	0.00 BK	2	\$1,000.00
Ctart Data - Er	ad Data	Dr. Oz	Cnoto/Mook	Doto	Dating						
	nd Date 9/02/12	<u>Weekdays</u> 1- 1	Spots/Week 2	<u>Rate</u> \$500.00	Rating 0.00						
N 6 WXYZ 08/27/12 0	08/31/12	430 AM News	CM	430a-5a	11	1 :15/:15	3	\$125.00 P-4	0.00 BK	3	\$375.00
Start Date En	nd Date	7 Action News Th Weekdays	nis Morni Spots/Week	Rate	Rating						
	9/02/12	111	3	\$125.00	0.00						
N 7 WXYZ 08/29/12 0	08/31/12	GMA M-F 7-9am	СМ	7-9am M-F	1-	1 :15/:15	2	\$650.00 P-4	0.00 BK	2	\$1,300.00
Start Date En	nd Date	M-F 7-9am Weekdays	Spots/Week	Rate	Rating						
	9/02/12	1- 1	2	\$650.00	0.00						
N 8 WXYZ 09/01/12 0	09/01/12	GMA SAT 7-8am GMA SAT 7-8am		SAT 7-8am		- S- :15/:15	1	\$350.00 P-4	0.00 BK	1	\$350.00
	nd Date 9/02/12	Weekdays S-	Spots/Week 1	<u>Rate</u> \$350.00	Rating 0.00						
N 9 WXYZ 09/01/12 0	09/01/12	Action News SAT Action News SAT		SAT 8-9am		- S- :15/:15	1	\$300.00 P-4	0.00 BK	1	\$300.00
	nd Date	Weekdays	Spots/Week	Rate	Rating						
Week: 08/27/12 09 N10 WXYZ 09/02/12 0	9/02/12 09/02/12	Action News SUN	I 8am CM	\$300.00 Sun 8-930am	0.00	S :15/:15	1	\$250.00 P-4	0.00 BK	1	\$250.00
		Action News SUN						,			,
	nd Date 9/02/12	Weekdays S	Spots/Week 1	Rate \$250.00	Rating 0.00						
N11 WXYZ 08/27/12 0			CM	5-6pm M-F		:15/:15	2	\$650.00 P-4	0.00 BK	2	\$1,300.00
		5-6pm M-F		·							
	nd Date 9/02/12	<u>Weekdays</u> 11	Spots/Week 2	Rate \$650.00	Rating 0.00						
N12 WXYZ 08/28/12 0		6p News	CM	6-630pm M-F		:15/:15	2	\$900.00 P-4	0.00 BK	2	\$1,800.00
		6-630pm M-F									
	nd Date 9/02/12	<u>Weekdays</u> - 1- 1	Spots/Week 2	Rate \$900.00	Rating 0.00						
N13 WXYZ 08/28/12 0		7p News M-F 7-730p	СМ	7-730pm M-F		1 :15/:15	4	\$750.00 P-4	0.00 BK	4	\$3,000.00
Start Date En	nd Date	<u>Weekdays</u>	Spots/Week	Rate	Rating						
	9/02/12	- 1111	4	\$750.00	0.00						
N14 WXYZ 09/01/12 0	09/01/12	Early News Sa Sa 6-630p	СМ	6-630pm Sat		- S- :15/:15	1	\$500.00 P-4	0.00 BK	1	\$500.00
	nd Date 9/02/12	Weekdays	Spots/Week 1	Rate \$500.00	Rating 0.00						
N15 WXYZ 09/02/12 0		Sports Update 11 SU 1130p-12a		1130pm-12an		S:15/:15	1	\$500.00 P-4	0.00 BK	1	\$500.00
Start Date En	nd Date	Weekdays	Spots/Week	Rate	Rating						

Print Date: 08/29/12

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Contract / Revision

309140 Flight Dates 08/27/12-09/02/12 **Hiatus Dates**

Original Date / Revision 08/24/12/ 08/24/12

WXYZ

Order Sep 00:20:00

Advertiser The People Should Decide Product DIBC2 - The People Should Estimate # 827902

											To	tals
Ln Ch	Start	End	Inventory Code	Break	Start/End T	ime Da	ays Ler	n Spots	Rate Pri	Rtg Type	Spots	Amount
N15 WXYZ	09/02/1	2 09/02/12	Sports Update 11	30-12n € M	1130pm-12a	am	S :15/:	15 1	\$500.00 P-4	0.00 BK	1	\$500.00
	_		SU 1130p-12a									
	t Date	End Date	Weekdays S	Spots/Week	Rate	Rating						
Week: 08/2		09/02/12		1	\$500.00	0.00						
N16 WXYZ	08/30/1	2 09/02/12	Late News M-Su	CM	11-1135pm	M-Sun	- 1 1 :15/:	15 2	\$1,400.00 P-4	0.00 BK	2	\$2,800.00
			11pm Action New	•								
	t Date	End Date	<u>Weekdays</u>	Spots/Week	Rate	Rating						
Week: 08/2	27/12	09/02/12	11	2	\$1,400.00	0.00	1					
N17 WXYZ	08/27/1	2 08/31/12	M-F 1135p-1205a	ı CM	1135pm-120)5am N1-	1 :15/:	15 2	\$700.00 P-4	0.00 BK	2	\$1,400.00
			Nightline									
Star	t Date	End Date	<u>Weekdays</u>	Spots/Week	Rate	Rating						
Week: 08/2	27/12	09/02/12	11	2	\$700.00	0.00	1					
N18 WXYZ	08/30/1	2 08/30/12	Lions Pre-Seasor	Footb@M	7-11pm		-T :15/:′	15 1	\$7,500.00 P-4	0.00 BK	1	\$7,500.00
			Lions Pre-Seasor	n Footba								
Star	t Date	End Date	Weekdays	Spots/Week	Rate	Rating						
Week: 08/2	27/12	09/02/12	T	1	\$7,500.00	0.00	1					
N19 WXYZ	09/01/1	2 09/01/12	ABC Saturday Nig	ght Foo@IM	SA 8pm-113	30pm	S- :15/:	15 1	\$15,000.00 P-4	0.00 BK	1	\$15,000.00
			ABC's Saturday N	light Foc								
Star	t Date	End Date	Weekdays	Spots/Week	Rate	Rating						
Week: 08/2	27/12	09/02/12	S-	1	\$15,000.00	0.00						
				_	_		_					144 075 00

33 \$41,675.00 Totals